

## Message Text

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ORIGIN NEA-10

INFO OCT-01 PM-04 DODE-00 ISO-00 SS-15 SSO-00 CIAE-00

INR-07 NSAE-00 INRE-00 NSC-05 NSCE-00 CCO-00 MC-02

EB-07 SP-02 /053 R

DRAFTED BY NEA/ARN:TCAROLAN:PDW

APPROVED BY NEA - MR. SOBER

NEA/ARN:ARDBAY

PM/SAS:TSTERN

DOD/OSD/ISA:APRADOS

DOD/DSA:JHOENIG

T:WLEWIS

S/S - FORTIZ

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O 252341Z AUG 75 ZFF4

FM SECSTATE WASHDC

TO USDEL SECRETARY IMMEDIATE

S E C R E T STATE 202420 TOSEC 100142

E.O. 11652: GDS

TAGS: PFOR, MASS, US, JO

SUBJECT: US MILITARY ASSISTANCE TO JORDAN--OUTSTANDING  
ISSUES

REF: AMMAN 5646

FOR SAUNDERS FROM SOBER

1. FOLLOWING BRIEFING MATERIAL FOR SECRETARY'S VISIT TO  
JORDAN DEALS WITH MILITARY-RELATED POINTS RAISED REFTTEL  
THAT ARE NOT THOROUGHLY COVERED IN MATERIAL ALREADY IN YOUR  
POSSESSION:

(A) FY 1976 MILITARY ASSISTANCE LEVEL. STATE AND NSC HAVE  
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TENTATIVELY AGREED ON LEVELS OF DOLS 100 MILLION IN MAP AND

DOLS 30 MILLION IN FMS CREDIT FOR JORDAN IN FY 1976. THESE LEVELS WILL REQUIRE PRESIDENTIAL APPROVAL, BUT WILL NOT BE SUBMITTED TO THE PRESIDENT UNTIL A COMPLETE ME AID PACKAGE CAN BE PREPARED. THE ADMINISTRATION'S ME PACKAGE WILL SUBSEQUENTLY BE SUBMITTED TO CONGRESS. SUGGEST SECRETARY INFORM JORDANIANS OF THIS SITUATION AND ADD THAT WE HOPE (A) TO PROCEED WITH SUBMISSION OF OUR ME AID REQUEST TO CONGRESS SHORTLY, AND (B) TO PROVIDE GOJ SOON THEREAFTER WITH MORE SPECIFIC INFO RE FY 1976 MILITARY AID LEVEL AND BREAKDOWN OF HARDWARE TO BE SUPPLIED TO JORDAN UNDER IT. (B) DOLS 4.2 MILLION MAP "MISUNDERSTANDING". OUR DIFFICULTIES SO FAR IN RESOLVING THIS PROBLEM TO GOJ'S SATISFACTION ARE COMPLICATED BY GOJ'S PAST INSISTENCE ON RECEIVING MAP EQUIPMENT IN "AS NEW" CONDITION WITHOUT HAVING TO PAY REHAB COSTS. DOD IS NOW CONSIDERING EMBASSY'S RECOMMENDATION (REFTEL) THAT EQUIPMENT IN QUESTION BE SHIPPED TO JORDAN IN CURRENT OPERATING CONDITION AFTER INSPECTION AND ACCEPTANCE BY JAA FIELD TEAM. IN A FURTHER DEVELOPMENT, DOD HAS JUST INFORMED US THAT ADDITIONAL UNFORESEEN COSTS HAVE COME TO LIGHT IN CONNECTION WITH FY 1975 MAP FOR JORDAN THAT MAY PLACE FURTHER DEMANDS ON THE SUPPLEMENTAL DOLS 10 MILLION ALLOCATION. WE ARE TAKING THIS ENTIRE ISSUE UP AT HIGHER LEVELS IN DOD IN AN EFFORT TO RESOLVE IT SATISFACTORILY. IN MEANTIME, SUGGEST SECRETARY RESPOND TO JORDANIAN INQUIRIES ON THIS ISSUE IN MANNER OUTLINED REFTEL. SEPARATE MESSAGE FOR AMBASSADOR PICKERING FOLLOWS.

(C) LARGE TROOP CARRYING HELICOPTERS. BOTH UNITED AIRCRAFT (SIKORSKY) AND BOEING HAVE REQUESTED ADVISORY OPINIONS FROM OFFICE OF MUNITIONS CONTROL RE LIKELIHOOD OF EXPORT LICENSES BEING ISSUED FOR SALE TO JAA OF UP TO 20 SUCH HELICOPTERS. WE HAVE ASKED EMBASSY AMMAN'S ADVICE RE JORDANIAN REQUIREMENTS FOR AND END-USE OF SUCH AIRCRAFT, AND ARE AWAITING REPLY. IF JORDANIANS RAISE THIS ISSUE DURING SECRETARY'S AMMAN VISIT, HE MAY WISH TO REITERATE THESE QUESTIONS. IN ANY EVENT, WE AGREE WITH EMBASSY AMMAN'S RECOMMENDATION THAT ACTION ON THIS MATTER BE DEFERRED UNTIL AFTER HAWK CONTROVERSY WITH CONGRESS IS RESOLVED.

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(D) COBRA WITH TOW. USG HAS AGREED IN PRINCIPLE TO SUPPLY THIS ITEM TO JORDAN. WE AGAIN BELIEVE, HOWEVER, THAT NO FURTHER ACTION SHOULD BE TAKEN UNTIL AFTER HAWK CONTROVERSY IS RESOLVED WITH CONGRESS.

(E) C-130. PROBLEM HERE APPEARS TO BE THAT JORDANIANS ARE COMPARING UNIT COST CITED BY USG FOR C-130 AIRCRAFT PREVIOUSLY OBTAINED UNDER GRANT MILITARY AID WITH CON-

SIDERABLY HIGHER UNIT COST OF C-130 THEY ARE NOW SEEKING. DIFFERENCE IN THESE COST FIGURES STEMS FROM FACT THAT DOD -- WITH RESPECT TO EQUIPMENT TAKEN OUT OF U.S. INVENTORIES BUT WHICH IS NO LONGER IN PRODUCTION -- IN PAST FOLLOWED PRACTICE OF CITING (FOR ACCOUNTING PURPOSES) ORIGINAL "ACQUISITION COST" FOR ITEMS DELIVERED TO FOREIGN GOVTS UNDER GRANT AID. (WITH RESPECT TO ITEMS STILL IN PRODUCTION, DOD WAS REQUIRED TO CITE HIGHER "REPLACEMENT COST"). C-130S PREVIOUSLY DELIVERED TO GOJ INVOLVED MODELS NO LONGER IN PRODUCTION AND THEREFORE WERE CITED AT LOWER "ACQUISITION COST". FOR THE TWO PROPOSED C-130 AIRCRAFT WHICH ARE NON-EXCESS, DOD HAS USED THE STANDARD FORMULA WHICH INVOLVES NORMAL EXPECTED LIFE OF THESE AIRCRAFT AND THE PERCENTAGE OF LIFE REMAINING IN THEM IN ARRIVING AT A FAIR-VALUE UNIT PRICE. MORE SPECIFIC DETAILS HAVE BEEN TRANSMITTED TO EMBASSY AMMAN ON THIS SUBJECT IN DOD/DSAA MESSAGE NO. 9964 (191700ZAUG75). THIS PRICING POLICY, FOR EXAMPLE, WAS USED IN CITING UNIT COSTS OF REDEYE MISSILES DUE FOR DELIVERY IN AMMAN IN NEXT FEW DAYS. ALTHOUGH FOREGOING LARGELY EXPLAINS WHY C-130 NOW SOUGHT BY JORDAN IS BEING CITED AT HIGHER UNIT COST THAN THOSE DELIVERED TO GOJ IN PAST, SHOULD ALSO BE NOTED THAT COSTS FOR ASSOCIATED AGE AND SPARES (EQUIPMENT MOSTLY STILL IN PRODUCTION) HAVE CLIMBED CONSIDERABLY IN RECENT MONTHS. SINCE SECRETARY WILL CERTAINLY WISH TO AVOID BECOMING BOGGED DOWN IN PRESENTING THIS COMPLICATED RATIONALE TO JORDANIANS, WE SUGGEST HE LEAVE MATTER TO BE IRONED OUT IN FUTURE TALKS BETWEEN GOJ AND EMBASSY AMMAN. INGERSOLL

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